



where **Passion**
meets **Performance**

BUSINESS UPDATE – 29th AGM FY20-21





One stop solution for niche machined components and complete integrated electric drivelines

Management Team

Karan Shah
Executive Director
- BD

Dr Suhasini Shah
Director

Yatin Shah
Chairman &
Managing Director

Ravindra Joshi
Director –
CFO

**Thomas
Koritke**
Executive – Business
Development

**Ajit
Jain**
GM –
Machining

**Rajkumar
Kashid**
GM –
Human Resources

**Oliver
Heldt**
MD –
MFT

**Bas
Rottier**
Joint MD –
EMOSS

**Dilip
Jadhav**
GM –
MEMCO

**Indrajit
Santra**
DGM – New Part
Development

**Deepak
Kulkarni**
AGM –
Projects

**Aarohi
Deosthali**
Sr Manager –
Accounts

**Miroslav
Marek**
Controller –
MFT

**Martijn
Noordam**
Joint MD –
EMOSS





Machine Shop Update

- Machine Shop # 3 : Full Capacitized using IPO proceeds
- Machine Shop # 3 : 100% Export Business to Ford (USA), General Motors (Brazil) and General Motors (Mexico) ramped up
- **Total Machining Capacity at PCL :**
 - 333k per month = 4 million per annum

New Product Development - Foundry



Balancing & Auxiliary Shafts
Single Cylinder Camshafts

Differential Housings

New Business Awarded

FY20 and FY21



F150 – 2.7L & 3.3L V6



RENAULT NISSAN MITSUBISHI



Magnite, Kiger, Triber – 1.0L



Sonet – 1.0L

Via Tier 1



Tiago, Tigor, Altroz, Nexon – 1.2L



500, 500L & Others – 1.0L

Via Tier 1



Range Rover, F Type & Others – 5.0L V8

Via Tier 1

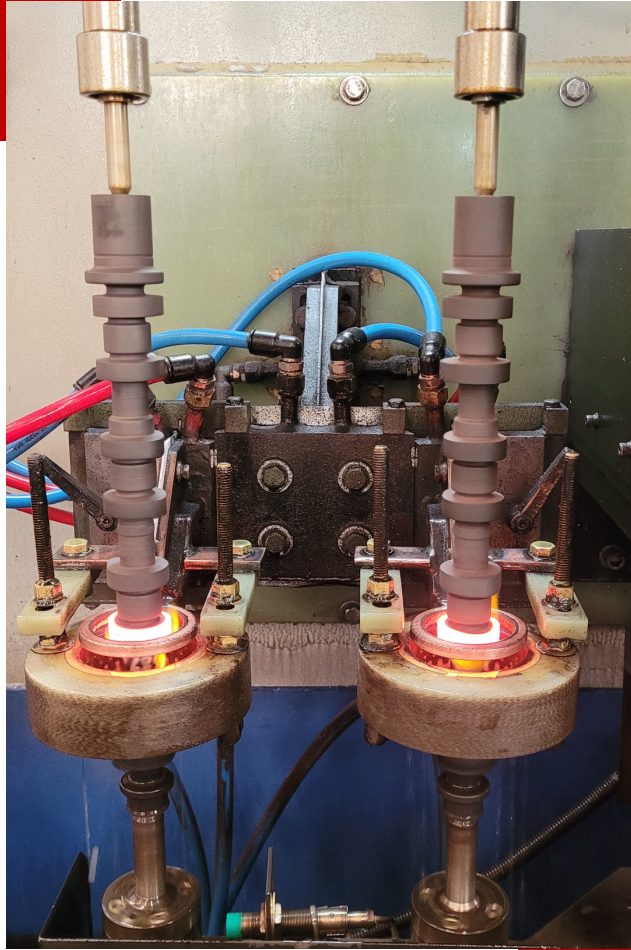
ROYAL ENFIELD



Thunderbird, Classic – 350cc

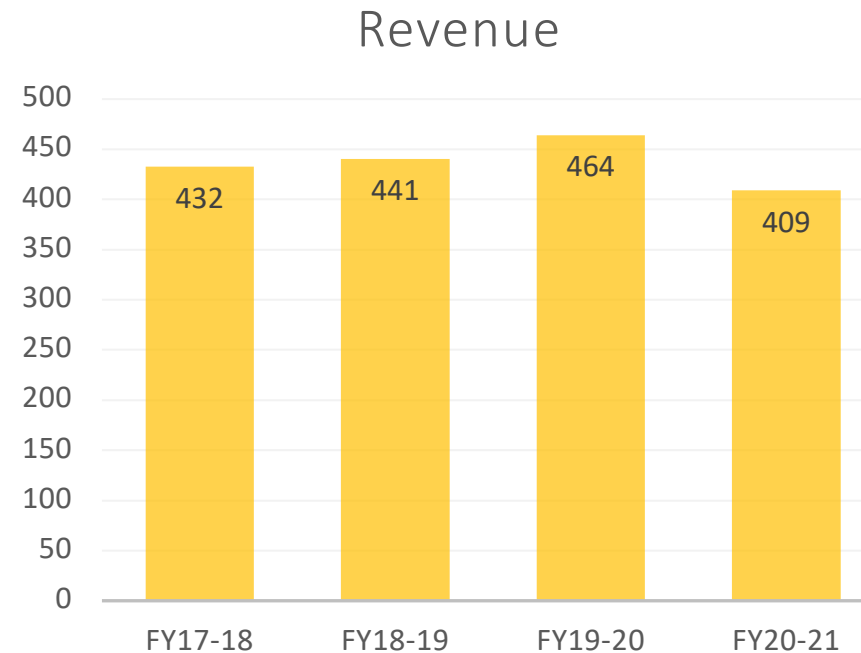
Via Tier 1





New Business Awarded for Induction Hardened
Ductile Iron Camshafts

- Business Stabilisation after slowdown in 2019 – 2020
- Visibility for next 5 years with contracted business with major OEMs
- High utilisation outlook in Foundry & Machine Shop

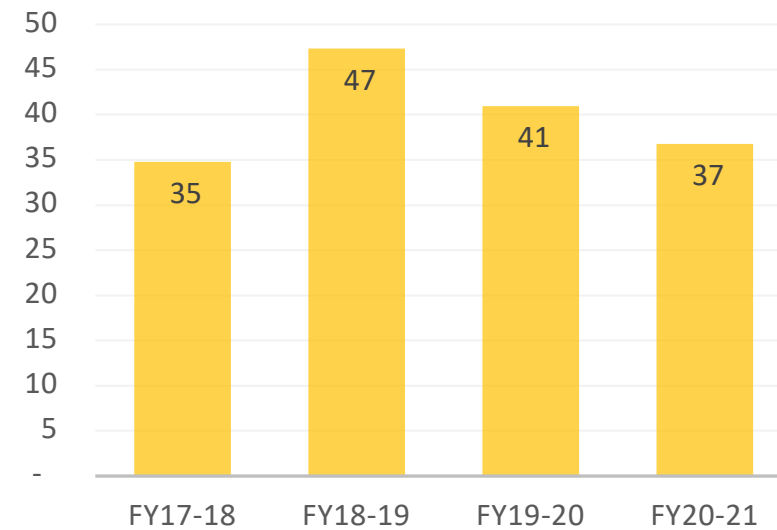




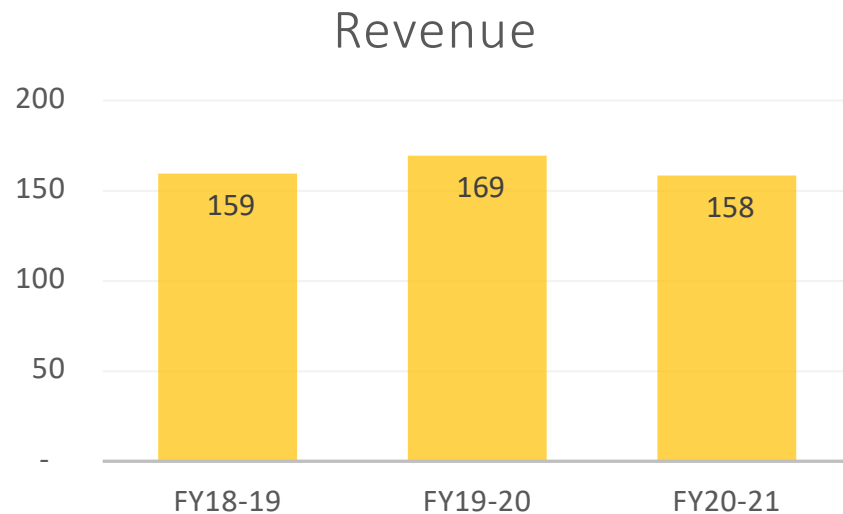
- Business Stabilisation and Growth after slowdown in 2019 – 2020
- Objective to diversify product and customer base



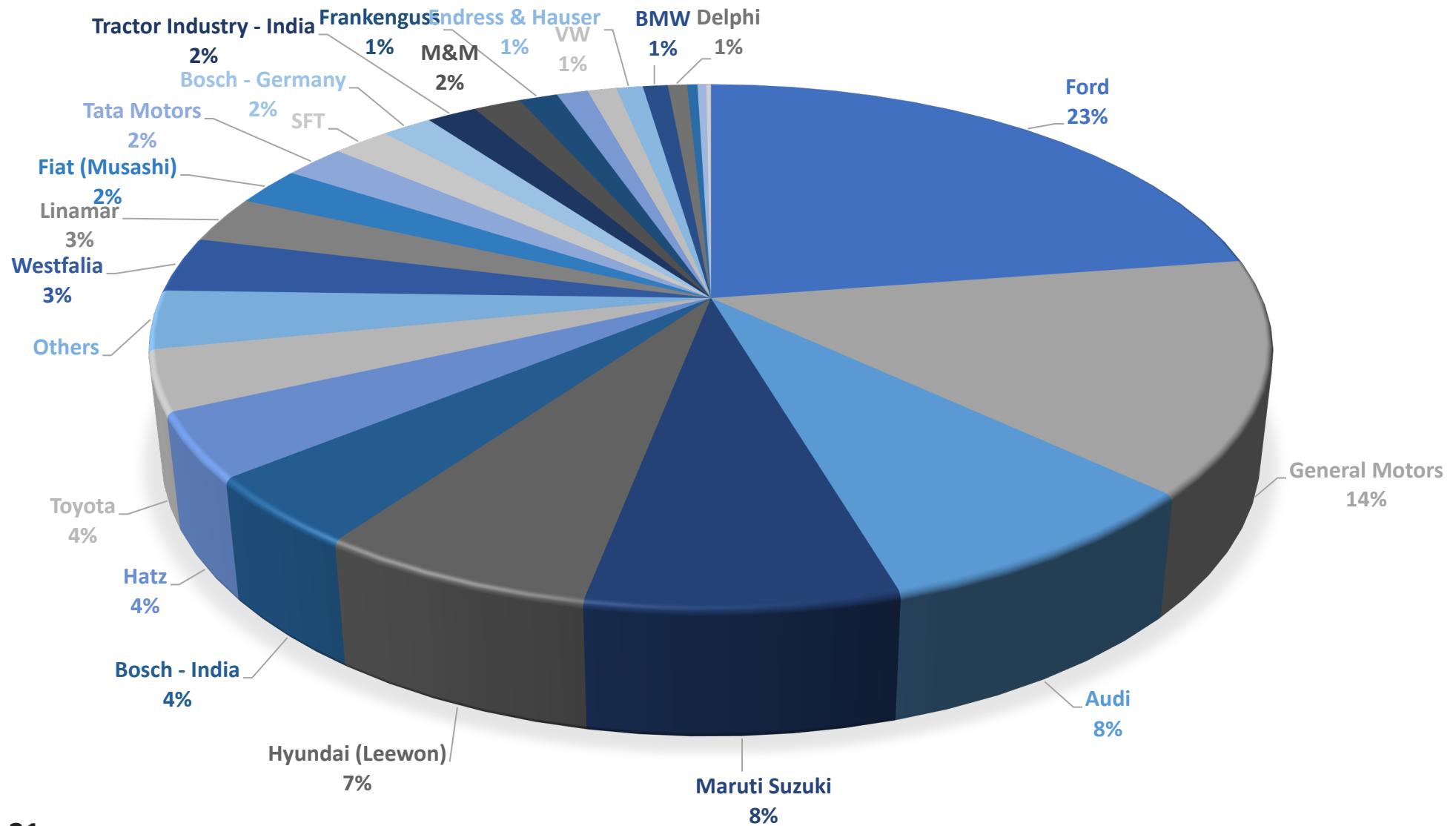
Revenue



- 100% Owned by PCL - *through (PCL NL) Netherlands based wholly owned subsidiary*
- Business Stabilisation after slowdown in 2019 and 2020
- PCL Manufacturing Practices and Systems being implemented
- New Management Team appointed to lead the turnaround of the company



Customer Distribution – Automotive



Data for FY2020-21

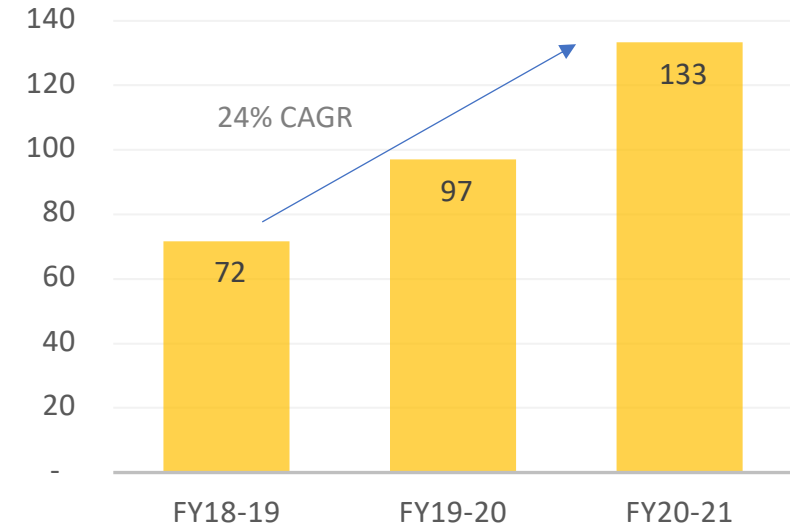
PCL Group Companies excluding EMOSS



EMOSS Mobile System BV, Netherlands

- 100% Owned by PCL - *through (PCL NL) Netherlands based wholly owned subsidiary*
- Significant growth in business in 2019 & 2020
- New Business awarded from key customers in Europe
- Localisation of supply chain in India

Revenue



Electric Sweeper



Electric Waste Collector - Netherlands



Electric Refuse Collector - UK



Electric Autonomous Truck



Management Team in NL



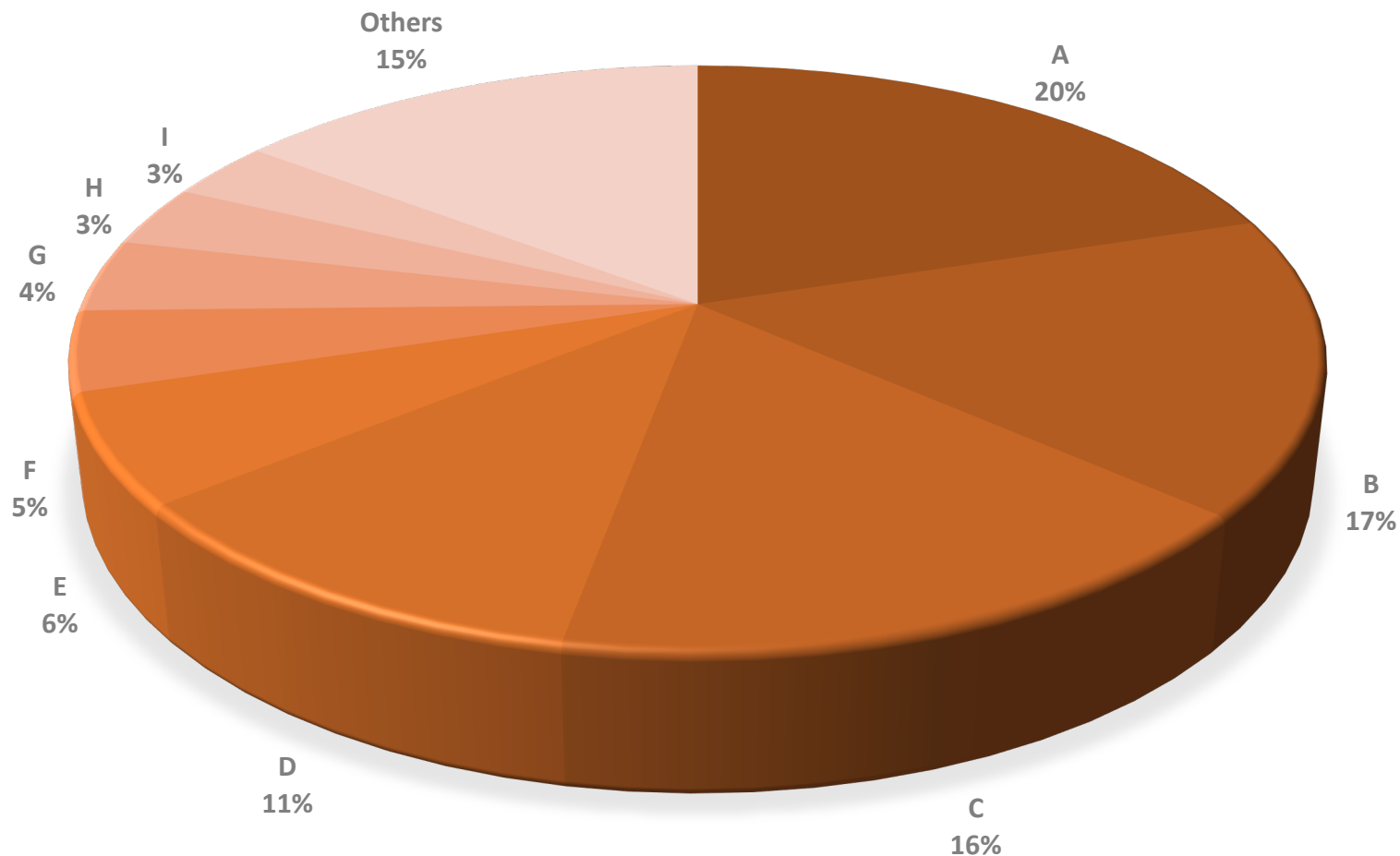
India EV Team

- New Management Team appointed after 100% ownership to lead the development and growth of the company
- Techno-Commercial Team appointed in India for entry into local market



- Company has “retrofitted” a mid-size passenger AC bus into a 100% Electric Bus in India
- Initial integration work as well as thorough testing done in close association with ARAI
- Localization of more than 60% of the driveline in the first vehicle itself
- Vehicle to outperform the base vehicle in Tech Specs while providing a range of 180+ km on a single charge

Customer Distribution – E-Mobility



HITACHI
Inspire the Next

RAVO BENELUX
RAYAT GROUP



Geesinknorba
Group

Johnston
a BUCHER company



MAMMOET

WM
WASTE MANAGEMENT

E/NRIDE



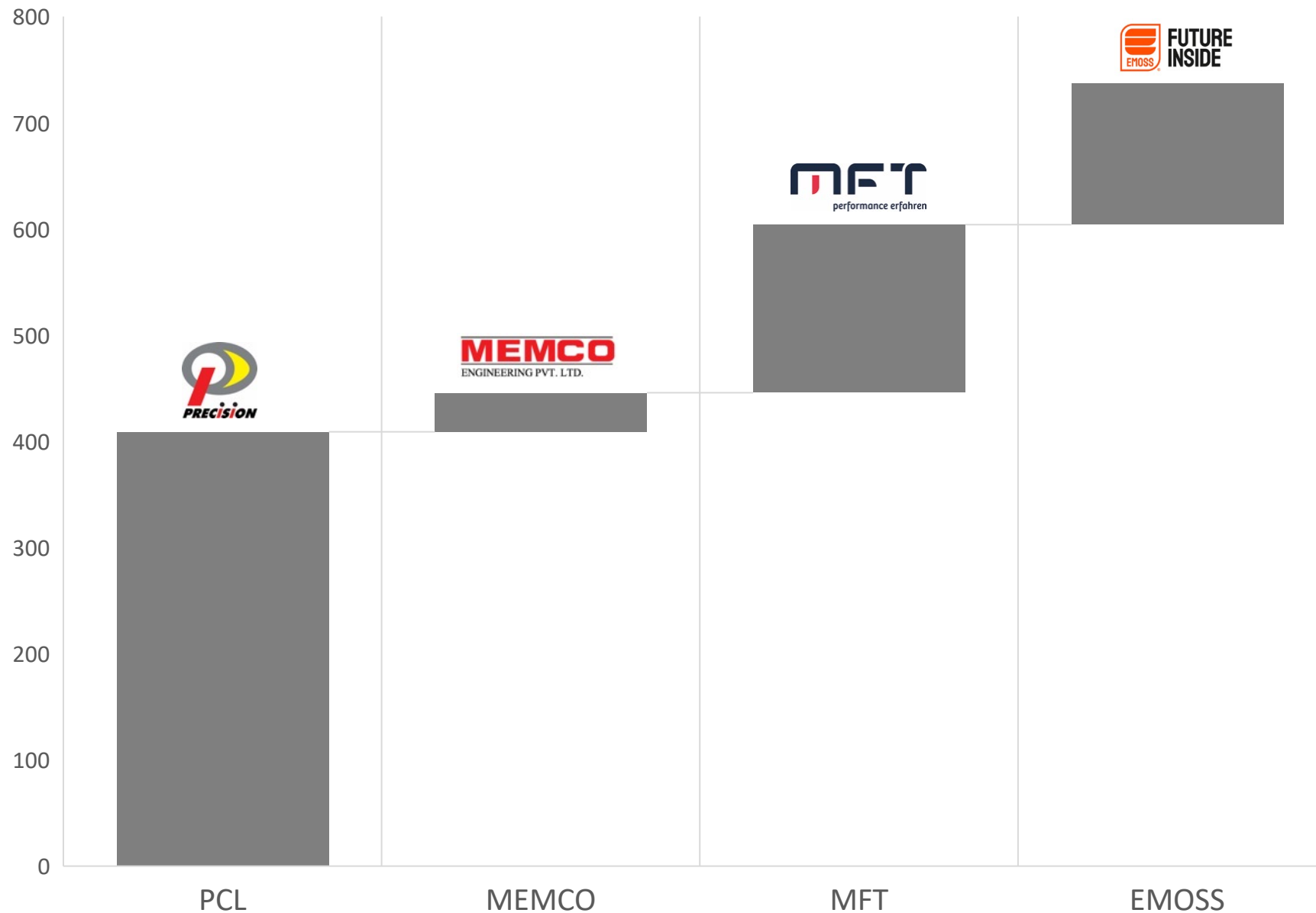
Heineken



Data for FY2020-21
EMOSS Customers only

Financial Performance - Consolidated

Precision Group - Revenue Breakup FY20-21



Consolidated
Revenues

₹ 737 crore

Consolidated
EBITDA

11.9 %

THANK YOU

